

Things That Make Houses Harder to Sell

Many homes have features that can create challenges to selling a home quickly. For you to have the best advantage possible, Linda Craft & Team Realtors® want to create the most effective plan to sell YOUR home!

Please check all that apply to your property:



Land Features

- ☐ View of power lines or cell towers
- ☐ Property within flood plain
- ☐ Train tracks adjoining or near property
- ☐ Large storm sewer drains on property
- ☐ Stagnant pond or stream in sight



Location

- ☐ Noise and/or safety concerns (*e.g. next to a busy road or at the main entrance of a neighborhood*)
- ☐ Privacy concerns (*e.g. corner lot or no tree buffer between houses*)
- ☐ Steep driveway and/or house sits below street level
- ☐ Landfill is near the property
- ☐ Neighboring homes not well kept
- ☐ Neighboring homes have barking dogs



Exterior

- ☐ No lawns or lawns with bare spots and/or weeds
- ☐ Exterior paint peeling, fading, or showing signs of deterioration
- ☐ Roof stains, curled shingles, rotted siding or aging roof
- ☐ Gravel driveway or no front sidewalk



Interior

- ☐ Unpermitted space (*i.e. any renovations or additions without building permits*)
- ☐ Bonus room or finished 3rd floor access is through bedroom instead of a hallway
- ☐ Outdated kitchen and/or baths
- ☐ Polished brass fixtures
- ☐ Stained woodwork where house appears dark
- ☐ Wallpaper and/or personalized paint colors
- ☐ Stained carpet or worn flooring
- ☐ Attached garage is converted into a heated living area
- ☐ Odors (*e.g. pets, cigarette smoke, or regular cooking odor such as curry*)

“Helping people achieve their goals in the most efficient and professional manner, creating raving fans who return to us and bring their friends.”