

# HOME BUYING PROCESS

## CONSULTATION TO ESTABLISH BUYER NEEDS

## START MORTGAGE PRE-APPROVAL PROCESS

Start Instant Notification Process

Select & View Homes

Find Perfect Home

Research HOA Documents

Research What Seller Paid  
for Property

Research Closed Price of  
Similar Properties

Draft & Negotiate  
Offer to Purchase & Contract

OFFER ACCEPTED!

Due Diligence Fee & Earnest Money Deposit

Delivery of Checks and Contract

Seller Cashes Due Diligence Check

Due Diligence Period Begins

Home, Termite, Radon Inspection

Mortgage Application

Credit Report

Appraisal

Verification

Repair Negotiations

Underwriting

Order Land Survey

Title Search by Attorney

LOAN APPROVED!

Homeowner's Insurance

Re-Inspection

Utilities

Wire Cash to Close

Final Walkthrough

Closing

Record the Deed

Keys Delivered

Use Our Truck to Move into your New Home!

Enjoy Our Client Appreciation Events



**LINDA CRAFT  
TEAM**  
REALTORS